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DIVISION OF TRANSFORMER CONSULTANTS

26062 EDEN LANDING RD., SUITE 10 HAYWARD, CALIF. 94545 PHONE: (415) 783-7744

Lone Star Cement Co. 3801 East Marginal Way Seattle, Washington 98134

July 15, 1982

Attention: Mr. Paul Burton

Subject: Report Card

RE: Oil Test

Gentlemen:

We appreciated the opportunity of serving your plant requirements (See Reference above).

If we did our job right, then we should both be happy - and we have helped each other.

We think we're the best in our field.

How do you feel about that?

Consider these points:

- 1. Safety around energized equipment.
- 2. Your first impression was:
 - (a) These guys can get the job done right the first time.
 - (b) Oh-oh! I'd better watch these guys.
 - (c) I've had it with these guys.
- 3. For value received:
 - (a) Plus side
 - (b) Break even
 - (c) Negative

We like compliments — BUT — we're the leader in our field because we react positively to CONSTRUCTIVE CRITICISM - it helps us get better.

Looking forward to your honest reply.

Very truby yours,

Stańley D. Myers

President

SDM/amd

Enclosure

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